

Scott McEvoy Insurance. is part of one of the leading companies in our field in the area. We're proud of Scott's Top Lead Sales Agent rating from our employees and clients. We are hiring a talented Licensed Sales Agent professional to join our team in the Cleveland/Akron, Ohio area. If you're excited to be part of a winning team, Scott McEvoy Insurance is a great place to grow your career. You'll be glad you applied to this excellent opportunity for unlimited wealth and work/life balance.

Responsibilities

- * establish relationships with new customers
- * maintain and grow relationships with existing customers
- * strive to improve customer satisfaction through excellent customer service
- * identify and respond to client needs
- * keep a high level of knowledge about existing products and services, and learn about new products and services as they come in
- * follow up on customer orders as necessary
- * anticipate the needs of clients and address them accordingly
- * meet with customers to determine their specific needs and wants, making suggestions as appropriate

Qualifications

- * excellent oral and written communication skills
- * superior interpersonal skills
- * ability to take initiative and work independently
- * exceptional organizational skills
- * good familiarity with word processing, spreadsheet and database applications
- * 1+ years of experience in sales
- * 1+ years of experience in the industry
- * strong knowledge of industry standards
- * confident and charismatic approach to people

What you will receive

- * competitive compensation
- * marketing investment

- * lead programs (exclusive and shared)
- * leading technology tools
- * professional training program
- * strong portfolio of products from leading carriers
- * bonuses